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INFO OCT-01 EUR-12 EA-07 AF-08 ISO-00 NEA-10 IO-13 L-03 H-01 PA-01 PRS-01 AID-05 CIAE-00 COME-00 EB-08 FRB-03 INR-07 NSAE-00 USIA-06 XMB-02 OPIC-03 SP-02 LAB-04 SIL-01 OMB-01 NSC-05 SS-15 STR-04 CEA-01 AGRE-00 /124 W

R 080728Z MAR 77 FM AMEMBASSY MANILA TO SECSTATE WASHDC 6832 INFO AMEMBASSY RANGOON AMEMBASSY BRUSSELS

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USADB

FOR NAC AGENCIES

BRUSSELS FOR USMISSION EC

E.O. 11652: ADS, DECLAS 6/8/77

TAGS: EAID, EFIN

SUBJECT: PROPOSED ADB TECHNICAL ASSISTANCE (TA) GRANT TO BURMA FOR PALM OIL PROJECT

REF: (A) 76 MANILA 19081, (B) 76 MANILA 19981, (C) MANILA 2103

SUMMARY: ADMANAGEMENT PROPOSES \$215,000 TECHNICAL ASSISTANCE (92) GRANT TO THE GOVT OF BURMA FOR THE FORMULATION OF A PALM OIL PROJECT TO BE FINANCED UNDER THE FINANCING ARRANGEMENTS CONCLUDED WITH THE EUROPEAN ECONOMIC COMMUNITY (EEC) IN JAN 1977. USADB RECOMMENDS FAVORABLE NAC ACTION. END SUMMARY.

1. ADB DOCUMENT NO. R20-77 DESCRIBING PROPOSED PROJECT POUCHED ADDRESSEES MARCH 4. BOARD CONSIDERATION SCHEDULED FOR MARCH 24. LIMITED OFFICIAL USE

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2. EDIBLE OIL PRODUCTION IN BURMA, CONSISTING MAINLY OF GROUNDNUT AND SESAME OILS, HAS DECLINED SINCE 1970-71, OWING TO INEFFICIENT OPERATION OF PROCESSING MACHINERY CAUSED BY OBSOLETE MACHINERY AND EQUIPMENT AND LACK OF SPARE PARTS. OIL IMPORTS, MEANWHILE, HAVE BEEN COMPLETELY DISCONTINUED TO CONSERVE FOREX. AS RESULT, PER CAPITA OIL CONSUMPTION

HAS DECLINED FROM 5.52 KG. IN 1970-71 TO 3.5 KG. IN 1976, AS COMPARED TO AVERAGE CONSUMPTION LEVEL OF 6 KG. IN MOST OF BANK'S DMC'S. RESULTING PRICE INCREASE, TO ABOUT \$5.00/KG. EQUIVALENT PRESENTLY, HAS PUT OIL OUT OF REACH OF LOW INCOME GROUPS.

- 3. OIL PALM CULTIVATION IS ONLY ONE OF SEVERAL POSSIBILITIES FOR INCREASING OL PRODUCTION IN BURMA. IN FACT, SIZEABLE SHARE OF BANK'S 1974 LOAN FOR BURMA RICE PROCESSING INDUSTRIES PROJECT IS FOR EHABILITATION AND EXPANSION OF RICE BRAN OIL EXTRACTION AND REFINERY PLANTS. HOWEVER, OIL PALM CULTIVATION OFFERS SEVERAL ADANTAGES IN COMPARISON WITH OTHER CROPS IN BURMA, I.E.: HIGHER YIELDS; SUITABLE TOPOGRAPHY AND SOIL CONDITIONS; RELATIVELY HIGH FARM INCOMES; AND, AS A PERENNIAL CROP, RELATIVE IMMUNITY TO FLUCTUATING PRICES AND WEATHER CONDITIONS.
- 4. PREVIOUS EFFORTS AT PALM OIL DEVELOPMENT INBURMA HAE EMULATED THE EXPERIENCES OF INDONESIA AND MALAYSIA, WHICH HAVE DIFFERENT ECOLOGICAL CONDITIONS. RESULTING YIELDS HAVE BEEN DISAPPOINTING. IN OCTOBER 1975, GOVT REQUESTED BANK ASSISTANCE FOR DEVELOPMENT OF AN OIL PALM PROJECT. PURSUANT TO RECOMMENDATION OF ENSUING BANK FACTFINDING MISSION, BANK ENGAGED DUTCT CONSULTANT TO ASSESS ECOLOGICAL CONDITIONS AND THEIR IMPAACT ON OIL PALM YIELD. CONSULTANT'S REPORT, COMPLETED IN CONSULTATION WITH BANK STAFF IN DECEMBER 1975, PROPOSED THAT FUTURE DEVELOPMENT SHOULD FOLLOW THE PATTERN OF WEST AFRICA WHICH, LIKE SOUTHERN BURMA, HAS A LENGTHY DRY SEASON (ROUGHTLY MIDLIMITED OFFICIAL USE

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NOVEMBER TO EARLY APRIL), RATHER THAN THAT OF INDONESIA AND MALAYSIA WHERE RAINFALL IS FAIRLY CONSTANT THROUGHOUT THE YEAR. YEILDS COMPARABLE TO THOSE OF WEST AFRICA, I.E. 15-20 TONS/HA., ARE BELIEVED OBTAINABLE PROVIDED SOILS OF SUFFICIENTLY HIGH WATER-HOLDING CAPACITY ARE SELECTED.

- 5. WITH THESE CONSIDERATIONS IN MIND, POTENTIAL PROJECT AREAS HAVE BEEN LOCATED AT KYAIK HTO AND TAUNGNYO VALLEY IN MON STATE AND EGANI/PAGAWZON AND THAYET CHAUNG IN TENASSERIM DIVISION. EGANI/PAGAWZON IS SITE OF TWO CURRENTLY PRODUCING ESTATES COMPRISING TOGETHER ABOUT 715 HA. PROPOSED TA CALLS FOR FURTHER ANALYSIS OF SOIL CONDITIONS AT ALL PROJECT AREAS.
- 6. PROPOSED TA COMPRISES FOLLOWING THREE COMPONENTS:
 (A) ASSISTANCE IN PREPARING DETAILED FIRST-PHASE
 INVESTMENT PROJECT AND AN OUTLINE ACTION PROGRAM FOR
 SECOND PHASE. TERMS OF REFERENCE FOR PREPARATION OF FIRST
 PHASE INCLUDE, INTER ALIA, EXPANSION/REHABILITATION OF

EGANI/PEGAWZON ESTATES, AND SELECTION OF ABOUT FOUR NUCLEUS ESTATES AND PREPARATION OF RELATED DEVELOPMENT PROGRAMS;

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- (B) TRAINING, IN WEST AFRICA, OF FIVE OR SIX STAFF OF AGRICULTURE AND FORESTS;
 - (C) PROCUREMENT OF SEED FOR FIRST YEAR'S REQUIREMENTS.
- 7. RESULTING LOAN PROJECT WOULD RAISE PALM OIL PRODUCTION BY 30,000 TONS AND PALM KERNEL OIL PRODUCTION BY 2,500 TONS PER YEAR, THEREBY REMOVING ABOUT ONE-THIRD OF BURMA'S PRESENT OILS AND FATS DEFICIT. NO EXPORTS WOULD RESULT NOR, SINCE BURMA HAS NOT RECENTLY IMPORTED EDIBLE OILS, WOULD THERE BE ANY IMPACT ON WORLD MARKETS THROUGH IMPORT-SUBSTITUTION. FOREX COST OF POSSIBLE FUTURE PROJECT, TO WHICH BANK NOT COMMITTED AT THIS TIME, ESTIMATED AT \$19 MILLION.

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- 8. AC, THE EXECUTING AGENCY FOR PROPOSED TA, HAS MANAGED AND OPERATED OIL PALM PLANTATIONS AT EGANI AND PAGAWZON SINCE 1971. IT IS BELIEVED WELL QUALIFIED BY VIRTURE OF ITS STAFFING AND FUNCTIONS, INCLUDING EXPERIENCE IN THIS AREA. AC WILL BE ASSISTED IN PROJECT IMPLEMENTATION BY APPROPRIATE GOVT DEPARTMENTS.
- 9. PROPOSED TA CALLS FOR 8.5 MAN-MONTHS OF CONSULTANT SERVICES WITH EXPERTISE IN FIELDS OF ECONOMICS, AGRONOMY, PALM OIL PROCESSING, AND CIVIL ENGINEERING.
 CONSULTANTS WILL BE MADE AVAILABE FROM THE ROYAL TRO-PICAL INSTITUTE (RTI), AMSTERDAM, WHOSE MR. G. BLAAK UNDERTOOK THE PRE-FEASIBILITY ASSESSMENT. RETENTION OF RTI IS CONSIDERED APPROPRIATE IN VIEW THEIR CONSIDERABLE EXPERIENCE IN OIL PALM RESEARCH AND CULTIVATION UNDER SIMILAR ECOLOGICAL CONDITIONS, AS WELL AS PRIOR INVOLVEMENT IN THIS PROJECT.
- 10. PROPOSED TA PROVIDES FOR PROCURMENT OF ESTIMATED \$70,000 OF PLANTING MATERIAL TO MEET REQUIREMENT OF FIRST YEAR'S PLANINT PROGRAM OF PROJECT. EARLY PURCHASE BELIEVED NECESSARY IN VIEW PAS UNSATISFACTORY EXPERIENCE IN PROCUREMENT OF SEEDS AND TWO YEAR LEAD TIME FROM ORDERING OF SEEDS TO FIELD PLANTING. CONSULTANTS WILL MAKE NECESSARY ARRANGEMENTS FOR SEED PURCHASES, IN CONSULTATION WITH GOVT AND BANK.
- 1. FOREX COSTS OF PORPOSED TA, ESTIMATED AT \$215,000, WILL BE FINANCED BY THE EEC AS PART OF ITS \$1,875,000 PROGRAM OF TECNICAL ASSISTANCE FOR BANK PROJECTS ANNOUNCED JAN 7, 1977 (SEE BOARD DOCUMENT IN 4-77 AND REFS (A) AND (B)). THIS IS THIRD PROJECT IN A TOTAL PROGRAM OF EIGHT APPROVED FOR FINANCING BY EEC UNDER ITS GRANT (INCLUDING TWO PROJECTS APPROVED BY ADB BOARD IN 1976 AND ACCEPTED BY EEC FOR INCLUSION SUBSEQUENTLY). GOVT OF BURMA HAS AGREED TO FINANCE AN ESTIMATED ADDITIONAL LIMITED OFFICIAL USE

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\$40,000 OF LOCAL COSTS.

12. IMPLEMENTATION OF PAL OIL PROJECT, WHICH IS ACCORDED HIGH PRIORITY BY BURMESE GOVT, WOULD SIGNIFCANTLY INCREASE DOMESTIC SUPPLY OF OILS AND FATS, THEREBY IMPROVING NUTRITIONAL STANDARDS OF POPULATION. IT WOULD, FURTHER, SIGNIFICANTLY INCREASE EMPLOYMENT AND INCOME OPPORTUNITIES FOR FARM FAMILIES IN PROJECT AREA. CONSIDERING FURTHER THE ABSENCE OF ANY IMPACT ON WORLD PRICES OF PALM

OIL, USADB SUPPORTS PROPOSAL AND RECOMMENDS FAVORABLE NAC ACTION. REQUEST AM EMBASSY RANGOON'S COMMENTS FOR NAC AGENCIES, INFO USADB MANILA, PURSUANT TO STATE 119795 DATED 3 JULY 1972. SULLIVAN

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